

INTERNATIONAL EGG AND POULTRY REVIEW



U. S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

Russia to Consider New Duty on Poultry Imports

The Russian Agricultural Ministry has proposed a new duty on poultry imports to protect domestic producers, reported the Russian news agency Interfax. The ministry suggested that a quota for poultry imports be introduced and all shipments above the quota should be subject to a 100% duty. According to the ministry, two-thirds of Russian poultry production capacity is now idle, and the country's producers turned out just 600,000 tons of poultry, while 1.5 times as much poultry was imported.

Source: WATTNET and The Poultry Times

Scientist Finds Way to Separate Egg Shell from Membrane

A Penn State researcher, Joe MacNeil, has developed a procedure that could help processors separate the membrane from the egg shell. With the membranes attached, the shells are worth only \$20 a ton for chicken feed or maybe fertilizer. Most of the shells are hauled off to landfills, costing about \$100,000 annually. Once the shell and membrane are separated, individually they become much more valuable. Egg shells are almost entirely calcium carbonate, which can be used in vitamin supplements, in toothpaste, in chemicals and as a pulp substitute by the paper industry. The membranes contain collagen, a protein used in a wide variety of medical products. Cutler Egg Products, Inc., Philadelphia, has licensed Joe MacNeil's research. The family-owned company is studying how to process and market the shells and membranes.

1997-1998 JAPANESE POWDERED EGG IMPORTS (IN TONS) Source: WATTNET and The Poultry Times

	Powdere	ed		
	Whole	Powdered	Powdered	
Month	Eggs	Yolks	Albumen	Total
1997				
January	205.3	187.0	672.9	1065.2
February	154.6	230.1	594.3	979.0
March	207.2	261.3	643.2	1111.7
April	250.4	210.3	543.4	1004.1
May	136.9	307.0	660.8	1104.7
June	200.4	123.5	655.1	979.0
July	155.8	183.9	754.9	1094.6
August	190.5	211.4	658.8	1060.7
September	141.1	194.8	766.4	1102.3
October	103.2	100.9	712.9	917.0
1997 To-Date	1,745.4	2,010.2	6,662.7	10,418.3
1998				
January	133.7	192.2	598.4	924.3
February	234.6	220.2	698.0	1,152.8
March	296.2	235.4	553.9	1,085.5
April	118.9	250.9	786.0	1,155.8
May	101.7	169.0	500.1	770.8
June	152.9	187.1	655.6	995.6
July	204.0	211.1	807.2	1222.3
August	183.8	133.8	519.2	836.8
September	222.3	299.9	779.3	1301.5
October	222.8	228.0	905.0	1355.8
1998 To-Date	1,870.9	2,127.6	6,802.7	10,801.2

Source: ALIC Monthly Statistics

NAFTA Partners: Important Markets for the U.S. Poultry Industry

Prospects for duty-free access to the Mexican market by 2003 support a feeling of optimism about the future of exports to that market. Since 1994 the value of U.S. poultry exports to Mexico and Canada has increased nearly 40 percent. In 1997, Mexico and Canada were the third-and fourth-largest markets for U.S. poultry products, taking 13 percent of our broiler meat exports and a hefty 43 percent of turkey shipments.

The value of exports to Canada has increased 24 percent annually since the advent of NAFTA. This is despite Canada's strict system of import quotas, which is pegged to a percentage of the previous year's domestic production, that limits access for U.S. broiler meat and turkey. Even so, Canadian consumer preferences for high quality imported processed poultry products have allowed U.S. exporters to develop niche markets for these higher priced products which were valued at \$1.1 million in 1997.

In Mexico imports of poultry meat have nearly tripled in the last six years. Mexican poultry meat imports in 1997 jumped nearly 14 percent from the previous year with imports in 1998 primed to stage a year-to-year double-digit jump. Mexico absorbs 40 percent of U.S. turkey exports for use in meat processing. Still, only 65 out of 400 meat processors in Mexico use imported turkey meat, suggesting tremendous opportunity for increased usage. The recent growth in demand from Mexican consumers has already led to annual imports that exceed NAFTA quotas. Under these quotas, duty-free access to the Mexican poultry meat market is established for 1998 at 106,924 tons—an amount scheduled to grow 3 percent annually until the year 2003, when all imports will be duty free and the quota will be eliminated.

Source: USDA/FAS/AgExporter

422

INSPECTED EGG PRODUCTS

U.S. Exports to Canada, in Pounds (000) (Preliminary)

	Wee	ek Ending				
	January	23, 1999	Year-To-Date			
Туре	1999	1998 /1	1999	1998		
Liquid	328	245	907	334		
Frozen	0	0	6	0		
Dried	0	0	0	40		
Total	328	245	913	374		
U.S. Imports From Canada, in Pounds (Preliminary)						
	11/04	al. Endina				

	We	ek Ending		
	January	23, 1999	Year-To-Date	
Туре	1999	1998 /1	1999	1998
Liquid	96	38	176	411
Frozen	10	0	29	11
Dried	0	0	0	0

38

205

Inspected Shell Eggs

Total

U.S Exports To Canada, In 30-Dozen Cases (Preliminary)

106

	Wee	k Ending		
	January	23, 1999	Yea	r-To-Date
	1999	1998 /1	1999	1998
Jumbo	0	0	0	0
Extra Large	300	450	1,050	1,175
Large	950	950	3,704	3,200
Medium	300	950	300	950
Ungraded	5,190	0	27,449	0
Misc	0	0	0	0
Total	6,740	2,350	32,503	5,325

/1 Comparable Week, to-date figures may not total due to rounding.

CENTRAL REGION PRICES NEGOTIATED FOR MECHANI-CALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. January 29,1999

CHICKEN PRICES

	FROZEN		FRESH		
FAT	FOB DELIVER	ED	FOB	DELIVERED	
CONTENT	DOCK		DOCK		
15% OR LESS	3				
RANGE	-	-	-	-	
WTD AVG					
0 pounds this	includes 0 pounds for	r expo	ort shipmen	t	

CHICKEN PRICES, WITH ADDED SKIN

15% OR LESS

- 14.00-15.00 RANGE 12.00-19.00 WTD AVERAGE 14.43 14.44

323,600 pounds, this includes 80,000 pounds for export shipment.

15-20%

RANGE 14.00 13.50 10.00-13.00 11.50-15.50 WTD AVERAGE 14.00 13.50 11.63 13.05 2,373,200 pounds, this includes 132,000 pounds for export shipment.

20% OR MORE

RANGE WTD AVG

0 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

LIVE POULTRY SLTRD UNDER INSPECTION W/E 23-JAN-99

U.S. FOWL SLAUGHTERED DOMESTICALLY (000'S)

	LIGHT	HEAVY	TOTAL
	HENS	HENS	HENS
HEAD	2,408	1,211	3,619
LAST WEEK	2,252	1,470	3,722
SAME WEEK YR AGO	2,055	1,219	3,274
TO-DATE/1999	6,796	4,071	10,867
TO-DATE/1998	6,252	3,788	10,040

U.S. FOWL SLAUGHTERED IN CANADA

	LIGHT HENS		TOTAL HENS
HEAD	475	14	489
LAST WEEK	436	0	436
SAME WEEK YR AGO	507	0	507
TO-DATE/1999	1,390	14	1,404
TO-DATE/1998	1,537	8	1,545
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SOURCE: AGRICULTURE CANADA, POULTRY DEVELOP-MENT DIVISION

TOTAL U.S. FOWL SLAUGHTERED IN THE U.S. AND **CANADA**

	LIGHT	HEAVY	TOTAL
	HENS	HENS	HENS
HEAD	2,883	1,225	4,108
LAST WEEK	2,688	1,470	4,158
SAME WEEK YR AGO	2,562	1,219	3,781
TO-DATE/1999	8,186	4,085	12,271
TO-DATE/1998	7,789	3,796	11,585

EASTERN REGION PRICES NEGOTIATED FOR MECHANI-CALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. January 29,1999

CHICKEN PRICES

	FROZEN		FRESH	
FAT	FOB	DELIVERED	FOB	DELIVERED
CONTENT	DOCK		DOCK	
15% OR LES	S			
RANGE 1	5.00-16.00	-	17.00	17.00
WTD AVERA	GE 15.41		17.00	17.00

1,163,200 pounds, this includes 250,000 pounds for export shipment.

CHICKEN PRICES, WITH ADDED SKIN

15% OR LESS

RANGE 16.00 WTD AVERAGE 16.00

80,000 pounds, this includes 0 pounds for export shipment.

15-20%

RANGE 14.00 11.00-13.20 13.00 11.50-13.25 WTD AVERAGE 12.57 14.00 11.95 13.00

1,921,316 pounds, this includes 375,000 pounds for export shipment.

20% OR MORE

RANGE

WTD AVERAGE

0 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA,MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS

JANUARY 29, 1999

Trade sentiment on tom breast meat, scapula and breast trim steady to firm; thigh meat barely steady to weak; drums at least steady. Inquiry improved on fresh tom breast meat for prompt shipments for the limited availability. Thigh meat demand improved from nil to light at best, best for exports. However, offering prices continue to trend lower. Export trading centered on a fair volume of open priced fresh thigh meat for February shipments, light on hen and tom full-cut wings at 19 cents delivered and on tom drums. Canner pack demand light and Mexico buying interest continues to gradually improve.

FRIDAY, JANUARY 29,1999

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EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
DRUMSTICKS, TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/	18.00-18.50	R R R	18.25 26.00 19.50 13.00	208 416 80 40	17.88 25.50 19.12 13.00	1,440 832 340 40
THIGH MEAT - FROZEN	48.50-54.00		50.03	72	53.18	596
THURSDAY, JANUARY 28, 1999						
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS	17.00-18.00		17.84	1,072		
WINGS, V-TYPE, TOM	26.00		26.00	416		
TAILS	19.50		19.50	80		
MECHANICALLY SEPARATED 2/	13.00		13.00	40		
THIGH MEAT - FROZEN		W	53.00	364		
WEDNESDAY, JANUARY 27, 1999						
EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME		
	RANGE	CODE 1/	PRICE	(000)		
DRUMSTICKS, TOMS	17.00-19.00		18.00	80		
WINGS, V-TYPE, TOM		M	25.00	416		
TAILS	19.00		19.00	260		
MECHANICALLY SEPARATED 2/		F	15.33	60		
THIGH MEAT - FROZEN	53.00		53.00	364		
TUESDAY, JANUARY 26, 1999						
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DDI IMETICKE TOME	KANGE	M		(000) 80		
DRUMSTICKS, TOMS WINGS, V-TYPE, TOM		M	17.25 25.00	416		
TAILS		W	19.00	40		
MECHANICALLY SEPARATED 2/		F F	15.33	60		
THIGH MEAT - FROZEN	56.00	Г	56.00	80		
	56.00		56.00	80		
MONDAY, JANUARY 25, 1999						
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS	16.50-18.00		17.25	80		
WINGS, V-TYPE, TOM	25.00		25.00	416		
TAILS	_0.00	W	19.00	40		
MECHANICALLY SEPARATED 2/		F	15.33	60		
THIGH MEAT - FROZEN	54.00	•	54.00	80		

^{1/} CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/ Product contains 15-20% fat with skin added.